Message Text

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INFO OCT-01 EUR-12 ISO-00 AF-08 ARA-06 EA-07 NEA-10 AID-05 CIAE-00 COME-00 EB-07 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 DODE-00 PA-01 PRS-01 L-03 /104 W
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R 141544Z JAN 77
FM AMEMBASSY VIENNA
TO SECSTATE WASHDC 505
INFO USMISSION USUN NEW YORK
USMISSION OECD PARIS

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E.O. 11652: N/A TAGS: UNIDO, EIND

SUBJECT: UNIDO STUDY ON INTERNATIONAL INDUSTRIAL COOPERATION

REF: (A) 76 VIENNA 8519, (B) 76 USUN 6148

- 1. WE CALLED ON CARRE (CHIEF OF GLOBAL AND CONCEPTUAL STUDIES SECTION) TO OBTAIN READING ON UNIDO THINKING RE FOLLOW-UP OF THIS PROJECT IN LIGHT OF GA ACTION ON THIS MATTER (REF B).
- 2. CARRE TOLD US THAT A DRAFT PROGRAM OF WORK LAYING OUT VARIOUS ACTIVITIES TO BE UNDERTAKEN BY UNIDO, IN CONJUNCTION AS APPROPRIATE WITH OTHER UN AGENCIES, HAD JUST BEEN SUBMITTED TO KHANE FOR APPROVAL. HE PROMISED TO MAKE A COPY AVAILABLE TO US WHEN KHANE HAD CLEARED IT.
- 3. ON THE SUBSTANTIVE SIDE, CARRE SAID THAT IT WAS ENVISAGED UNIDO WOULD BEGIN WITH STUDIES AND ANALYSIS (A) ON THE QUESTION OF INCENTIVES, ASSURANCES LIMITED OFFICIAL USE

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AND GUARANTEES REQUIRED ON THE ONE HAND BY THE BUSINESS AND FINANCIAL COMMUNITY IN THE DEVELOPED COUNTRIES AND ON THE OTHER HAND BY THE DEVELOPING COUNTRIES IF SUFFICIENT CONFIDENCE IS TO EXIST ON BOTH SIDES TO PROVIDE A BASIS FOR AN INCREASED FLOW OF INVESTMENT AND OTHER FORMS OF INDUSTRIAL COOPERATION OUTSIDE OFFICIAL DEVELOPMENT ASSISTANCE, (B) ON THE NATURE OF AND EXPERIENCE

WITH BILATERAL "FRAME AGREEMENT" RELATING TO INDUSTRIAL COOPERATION, INCLUDING THE QUESTION OF ARBITRATION AGREEMENTS DESIGNED TO MEET THE REQUIREMENTS OF PARTIES IN BOTH DEVELOPED AND DEVELOPING COUNTRIES.

4. UNIDO INTENDED TO WORK CLOSELY WITH OTHER UN AGENCIES, E.G. CENTER FOR TRANSNATIONAL CORPORATIONS, UNCTAD, UNDP, ECE, WORLD BANK GROUP AND NON-UN ORGANIZATIONS SUCH AS OECD. IT WOULD BE RELAYING ON INDIVIDUAL CONSULTANTS TO SOME EXTENT, ALTHOUGH MONEY FOR THIS PURPOSE WAS LIMITED. VARIOUS GOVERNMENTS WOULD BE APPROACHED FOR MATERIAL ON BILATERAL INDUSTRIAL COOPERATION AGREEMENTS - INCLUDING NOT ONLY SUCH AGREEMENTS BETWEEN DEVELOPED AND DEVELOPING COUNTRIES BUT ALSO EAST-WEST AGREEMENTS FOR THIS KIND.

5. CARRE HOPED THAT UNIDO CLULD HAVE THE BENEFIT
OF US GOVERNMENT AND BUSINESS COMMUNITY VIEWS ON
SUCH QUESTIONS AS INCENTIVES, ASSURANCES AND
GUARANTEES AND ARBITRATION PROCEDURES. CARRE
WAS SPECIFICALLY INTERESTED IN THE POSSIBILITIES OF
RECEIVING FACTUAL INFORMATION ON VARIOUS BILATERAL
COOPERATION ARRANGEMENTS RELATING TO INDUSTRIAL
DEVELOPMENT TO WHICH THE US IS A PARTY - HE MENTIONED
AS AN EXAMPLE THE BILATERAL ARRANGEMENTS WITH SAUDI
ARABIA. WE SAID THAT WE WOULD BE IN TOUCH WITH HIM
FURTHER ON THIS AFTER WE HAD AN OPPORTUNITY TO SEE
THE WORK PROGRAM AS APPROVED BY THE EXECUTIVE DIRECTOR.

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6. OTHER STEPS FORESEEN BY CARRE AT THIS TIME INCLUDE
(A) A CIRCULAR LETTER TO THE INDIVIDUALS WHO PARTICIPATED
IN THE MEETING OF EMINENT PERSONS IN SEPTEMBER 1976
TO INFORM THEM OF HOW UNIDO WAS PROCEEDING WITH THE
STUDY, (B) A SEMINAR TO BE HELD IN SOFIA IN SEPTEMBER 1977
ON THE INVITATION OF THE BULGARIAN GOVERNMENT TO DISCUSS
EXPERIENCE IN THE FIELD OF INDUSTRIAL COOPERATION BETWEEN
DEVELOPING COUNTRIES AND CENTRALLY PLANNED
ECONOMIES, (C) THE CONVENING DURING 1978 OF INTERGOVERNMENTAL
WORKING PARTIES TO EXAMINE THE RESULTS OF UNIDO WORK ON
VARIOUS ASPECTS OF THE STUDY BY THAT TIME, (D) THE

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SUBMISSION TO UNIDO-III OF THE CONCLUSIONS AND RECOMMENDATIONS EMERGING FROM UNIDO'S STUDIES AND ANALYSES.

7. COMMENT: WE ARE CONERNED THAT THIS PROJECT WILL RESULT IN UNIDO INVOLVEMENT IN AND EXPENDITURE OF RESOURCES ON ACTIVITIES THAT WILL FURTHER DIFFUSE ITS WORK PROGRAM AND CUT ACROSS THE COMPETENCE AND ACTIVITIES OF OTHER PARTS OF THE UN SYSTEM. THE SUBJECT OF INDUCEMENTS. ASSURANCES AND GUARNATEES TO THE BUSINESS AND FINANCIAL COMMUNITY OF INDUSTRIALIZED COUNTRIES SUCH AS THE US WOULD SEEM TO BE A MATTER MORE PROPERLY THE CONCERN OF OTHER ELEMENTS OF THE UN SYSTEM. IT IS AN ASPECT OF THE PROBLEM OF ASSISTING THE ECONOMIC DEVELOPMENT OF DEVELOPING COUNTRIES TO WHICH ECOSOC HAS DEVOTED A GREAT DEAL OF ATTENTION. ALTHOUGH WE HAVE ONLY SCANTY INFORMATION CONCERNING THE POSSIBLE CONTENT OF THE PROGRAM OF WORK OF THE TNC CENTER, OUR IMPRESSION IS THAT IT MAY WELL BE CONCERNED WITH ASPECTS OF THIS QUESTION AS REGARDS TNC OPERATIONS IN THE LDCS. A LARGE BODY OF STUDY, ANALYSES AND RECOMMENDATIONS LIMITED OFFICIAL USE

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ON THIS PROBLEM MUST ALREADY EXIST AND IT IS NOT CLEAR THAT UNIDO WORK IN THIS FIELD CAN SIGNIFICANTLY CONTRIBUTE TO INTERNATIONAL KNOWLEDGE OF THE SUBJECT, ALTHOUGH IT MIGHT POSSIBLY GENERATE SOME NEW IDEAS. MUCH OF THE ABOVE COMMENT IS PROBABLY ALSO APPLICABLE TO THE FIELD OF ARBITRATION PROCEDURES.

8. SINCE THE STUDY ON INDUSTRIAL COOPERATION, DEFINED IN SOMEWHAT FUZZY FASHION, WAS CALLED FOR BY THE SEVENTH SPECIAL GA. THERE HAS BEEN NO SYSTEMATIC INTERGOVERNMENTAL CONSIDERATION OF WHAT THE STUDY SHOULD ADDRESS NOR OF SPECIFICALLY WHAT OBSTACLES TO INDUSTRIAL DEVELOPMENT IT MIGHT HELP OVERCOME. SO FAR AS WE CAN JUDGE FROM THE REPORTS CONCERNING ACTION ON THIS ITEM AT THE 31ST GA, THE SECOND COMMITTEE HAD NO TIME REALLY TO DEVOTE TO IT. GIVEN THE OVERLOAD OF THE AGENDA OF IDB-XI WHICH WILL RESULT FROM THE NEED TO SCRUB PC-IX THIS SPRING IN ORDER TO ACCOMMODATE IGC-V, IT WILL MOST LIKELY BE IMPOSSIBLE FOR THE BOARD TO SUBJECT THIS EXERCISE TO ANY REAL SCRUTINY. THIS IN OUR VIEW IS UNFORUTATE SINCE THE PROJECT MAY WELL TURN OUT TO BE A COSTLY ONE. IT MIGHT, THEREFORE, BE DESIRABLE TO ENSURE ITS REVIEW BY PC-IX WHEN IT MEETS LATER IN 1977. ALTERNATIVELY, GIVEN THE PROSPECTIVELY BROAD SCOPE OF THE STUDY THE PROJECT MIGHT BE GIVEN SPECIAL ATTENTION AT THE SUMMER SESSION OF ECOSOC WHEN THE REPORT OF THE IDB IS EXAMINED.

9. MEANWHILE, MISSION WOULD APPRECIATE ANY COMMENTS ON INITIAL ORIENTATION OF STUDY THAT DEPT WOULD WISH CONVEYED TO CARRE. SHOULD THE AREAS OF INITIAL STUDY SELECTED BY CARRE BE REGARDED AS USEFUL, MISSION WOULD LIKE TO BE ABLE TO INDICATE TO CARRE EXTENT TO WHICH US MIGHT RESPOND TO HIS REQUEST FOR GOVERNMENT AND BUSINESS VIEWS LIMITED OFFICIAL USE

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AND INFORMATION ON BILATERAL COOPERATION ARRANGEMENTS TO WHICH US IS A PARTY.STIBRAVY

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